

For Immediate Release

Program Contact (NovAtel): Graham Purves (403) 295-4964
Investor Contact (NovAtel): Sonia Ross (403) 295-4532

NovAtel Makes Significant Gains in Ag Guidance Market

(Calgary, Alberta, Canada, November 21, 2001) - NovAtel Inc. (NASDAQ:NGPS) announced today that it signed an agreement with BEELINE Technologies, Inc., of Fresno, California to supply the GPS and communications engine for its leading edge precision agricultural guidance systems, positioning both companies to capture a significant share of this market. The contract is worth an anticipated US\$40 million over a six year term and covers both OEM and after market sales in the US and global agricultural guidance markets.

According to Rob Mailler, founder of BEELINE Technologies, "This exclusive agreement with NovAtel is a significant milestone that provides the foundation for our third generation push into the US market creating substantial sales opportunities for our BEELINE 'hands-free' machine guidance system."

"BEELINE Technologies has proven that they have what it takes to compete in the US and global marketplace. We believe that their performance over the past year and their ability to form strategic relationships with large OEM's positions them to be a major player in the agricultural guidance market," said David Vaughn, President and CEO of NovAtel.

The system hardware represents the third generation of auto-steer products from BEELINE. Powered by NovAtel's OEM4 GPS technology, the navigation system combines GPS, selectable methods of DGPS and RTK, sensor augmentation, communications and guidance software to provide the new auto-steer capability. The result - a tractor guidance system that delivers automatic steering to a GPS measurement accuracy of less than one inch. Mr. Vaughn added, "The ability to provide an upgrade path from meter level to centimeter accuracy on the same hardware platform is a significant advantage of this product."

NovAtel Inc. is the principle supplier of reference receivers to WAAS ground networks around the world, and designs, markets and supports a broad range of products that determine precise geographic locations using the Global Positioning System (GPS). NovAtel's GPS products are used principally for applications in high-end markets such as the surveying, geographic information systems, aviation, marine, mining and machine control, agriculture and precise timing markets. For further information please visit our website at www.novatel.com.

BEELINE Technologies is a highly innovative company, breaking new ground on the leading edge of the world's most advanced technology in the field of precision guidance.

While pursuing international distribution, BEELINE maintains a strong focus on customer relations with a continued commitment to product development and enhancement. For information on BEELINE, visit www.beelinenavigator.com.

Certain statements in this news release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company, or developments in the Company's industry, to differ materially from the anticipated results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to, operating results of subsidiaries and joint ventures, establishing and maintaining effective distribution channels, certification and market acceptance of the Company's new products, impact and timing of large orders and purchase order projections, pricing pressures in the market and other competitive factors, maintaining technological leadership, timing of revenue recognition in connection with certain contracts, the ability to maintain supply of products from subcontract manufacturers, the procurement of components to build products, and the impact of industry consolidations, together with the other risks and uncertainties described in public filings.